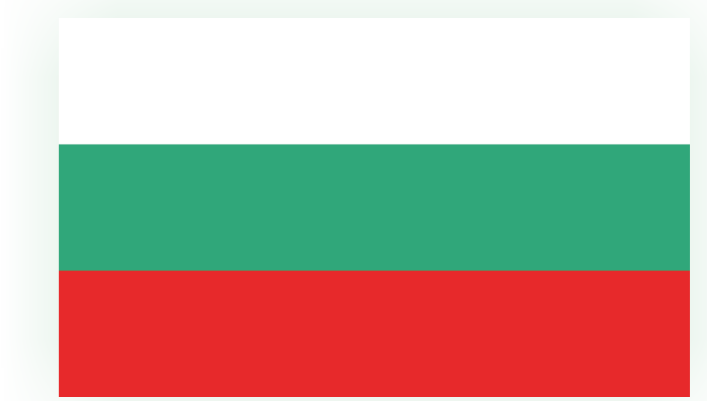


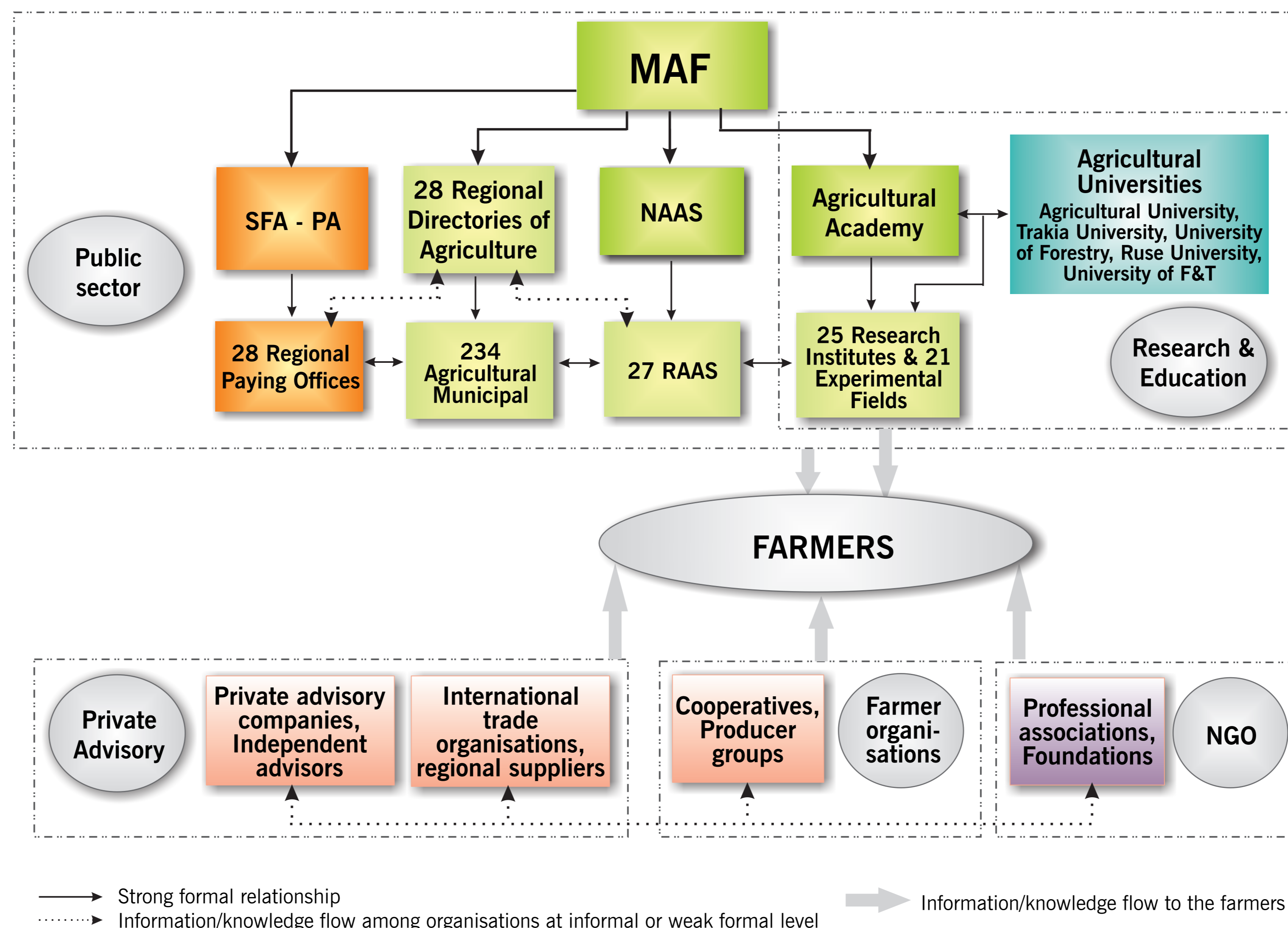


Prospects for Farmers' Support: Advisory Services in European AKIS (PRO AKIS)



BULGARIA

AKIS DIAGRAM



Main actors of AKIS:

- (a) the public – Ministry of Agriculture and Food (MAF) and its secondary structure, among other National Agricultural Advisory Service (NAAS);
- (b) private sector (private advisory services, independent advisors, international trade organisations, regional suppliers);
- (c) FBOs (co-operatives and few producer groups);
- (d) research and education organisations, and
- (e) non-government organisations (professional organisations and foundations)

Cooperation between AKIS actors:

the linkages between actors are rather weak and informal; only inside NAAS the linkages are strong, because of internal dependency

Main supplier(s) of advisory services:

National Agricultural Advisory Service (public organisation)

Main clients:

depends on service provider, but for NAAS are (1) small commercial farms, (2) semi-subsistence farms, (3) young farmers; for research institutions are large, medium and small commercial farms; for private providers, mainly medium and large commercial farms; for FBOs – in general their members, but usually semi-subsistence farms and producer groups

Main topics of advice:

depends of clients and provider, but NAAS usually provides plant and animal production, stable design, book-keeping, taxes, machinery, rural development, cross compliance, business diversification and renewable energy, and help farmers to prepare business plans for the RDP

Main methods:

depends on clients and service provider, but for NAAS – individual and mass; for other – mainly individual and group methods

Main sources of funding the advisory services:

- (a) public funding for services provided by NAAS;
- (b) mix-funding for services provided by research and education institutions;
- (c) private funding for services provided by private and other advisors



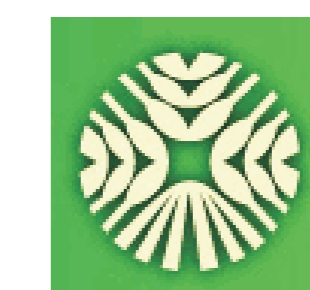
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